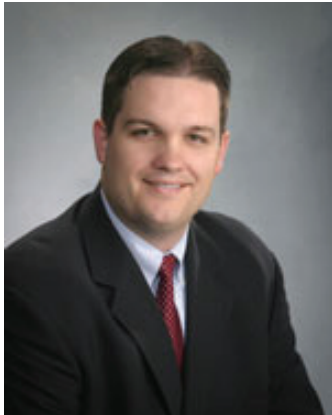


Lobb Cliff & Lester, LLP Sticks To Their Budget With Flat-Fee Information Technology

CASE STUDY



Tim Plewe, Partner



About Lobb Cliff & Lester, LLP

Lobb Cliff & Lester is a full-service business law firm. They regularly assist their clients with a broad spectrum of issues including business transactions and counseling, federal and state tax law, estate planning, real estate matters, business formations, insurance coverage, professional liability claims and a range of general civil litigation, intellectual property and employment matters. Additionally, Lobb Cliff & Lester is one of the only firms in the Inland Empire, offering a Private Clients Group practice for high net worth individuals.

Location: Riverside, CA

Website: www.lcl-law.com



Enough with Nickels and Dimes

Lobb Cliff and Lester's team of legal partners were tired of not knowing how much money they were going to spend on IT in any given period. It seemed like they were always having technology problems and every issue that came up was an extra cost. They felt nickeled-and-dimed.

Mark Lobb, managing partner of Lobb Cliff & Lester (LCL), heard about Accent Computer Solutions through a professional organization and realized that the cost of IT should be lower and predictable.

"Budgeting for our IT is really easy for us now because it's a flat figure every month"

Professional, Flat-Fee IT Support

Accent brought in a professional attitude toward Information Technology to Lobb Cliff & Lester. All of the work performed on their systems is thoroughly documented and presented to the firm's partners on a regular basis. "We are better aware of how our network is performing because everything is documented and addressed in a timely manner," says Tim Plewe, one of LCL's Corporate Law partners.

LCL also enjoys being able to maintain a balanced budget when it comes to their IT. "Accent offers service plans that make it easy for us to budget our IT costs," explains Plewe.

Hiring an IT company with a stable structure, a chain of command, and documented procedures is a decision that the partners of LCL are glad they made.

"We are better aware of how our network is performing because everything is documented and addressed in a timely manner"

Monday Morning Came, And It Was Business As Usual

A problem with LCL's network came up over the weekend and Accent came out immediately and resolved it with minimal downtime. "When Monday morning came, all issues were addressed and business continued without a hitch," says Plewe.

"The partners of the law firm can focus on their work knowing that the IT is taken care of"

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